

# Media Kit **2025**



MITTLER REPORT

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# MF: Product Information, Circulation and Distribution



"MarineForum" (MF), published on behalf of the German Naval Officers Association and the German Maritime Institute, is Germany's leading trade magazine on naval and maritime affairs and addresses Germany's entire naval community in politics, defence and industry.

MarineForum is also avaiblable in e-paper format.

#### **Publisher:**

Deutsches Maritimes Institut e.V.

### **Publishing House:**

Mittler Report Verlag GmbH Beethovenallee 21 53173 Bonn, Germany

Phone: +49 (0)228-3500870 Fax: +49 (0)228-3500871

E-Mail: info@mittler-report.de

### **Editor-in-Chief:**

Capt. (ret) Holger Schlüter

### Frequency:

monthly, with two double issues in January/February and July/August

Language: German

Circulation	Copies per issue (avergae)*
Total Circulation:	12,168
thereof	
Print Run:	8,149
PDF:	4,019
(Licences Intranet German MoD)	

#### Distribution:

90% Germany (incl. Defence Attaché Staffs of German Embassies) 10% Others Europe

# **Editorial Schedule and Dates 2025**



Please see p. 12 for your points of contact on all questions regarding advertising.

AD: Advertising Reservation Deadline • CD: Advertising Copy Deadline • PD: Publication Date

#### 1-2/2025 January/February AD: 17/12/24 CD: 20/12/24 PD: 10/01/25

- Procurement of combat boats
- Futile plan: the Naumann Ark
- Budget and Navy
- Cleaning up the Baltic Sea
- · South American Navies
- The LCS disaster
- · Status: #wirsindmarine
- RIMPAC
- · Maritime Convention
- Sinking of Wilhelm Gustloff 1945

#### 03/2025 March

#### AD: 14/02/25 CD: 19/02/25 PD: 06/03/25

- #Historical-Tactical Conference of the Navy (HiTaTa) Ways into the future
- The WTD's new workboats: First experiences
- · Hitzler Shipyard
- HiTaTa Report
- Aukus
- · IRINI what has been achieved?
- · Aircraft carrier
- Olaf Rahardt
- Maritime Agenda 2025 of the Federal Government

#### 04/2025 April

#### AD: 14/03/25 CD: 18/03/25 PD: 02/04/25

- · New Bundeswehr structure
- First reports IndoPac Association
- Interview with a commander EF 2
- Experiences with the Warnowwerft / Naval Arsenal
- F 123: Status of Refit
- Naval personnel recruitment initial successes?
- · Lessons learnt F 125
- Fassmer
- Escape across the Baltic Sea in 1945

### 05/2025 May

#### AD: 15/04/25 CD: 22/04/25 PD: 05/05/25

- · Overview of artillery calibres in the Navy
- Residential ships underestimated attractiveness
- Naval Shipping Management (MSchLtg)
- · MBV 707 Progress
- Where are the K 130s?
- Swedish Navy co-operation
- · Corvette squadron portrait
- 80 years after WW II

#### 06/2025 June

#### AD: 13/05/25 CD: 19/05/25 PD: 03/06/25

- Interview AL Planning Naval Command
- Frigate planning
- Environmental protection in the navy
- Tug 722 What happens now?
- Aspides
- Classification how does it work?
- NVI

### 7-8/2025 July/August

#### AD: 10/06/25 CD: 17/06/25 PD: 01/07/25

- Quo vadis minehunting?
- · KdoSpezKr Marine
- F 127 Planning / Path to a new future
- Status of tender planning NTV 130
- PTSD an issue in the navy?
- Baltops 2025 DeuMarFor
- Importance of amphibious technology for the German Navy
- Portrait Ulsamer
- National Maritime Conference Emden
- A & R

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#### 09/2025 September

#### AD: 13/08/25 CD: 19/08/25 PD: 01/09/25

- Marine logistics
- Naval arsenal from a naval perspective
- WTD 71 Competence Centre Drones
- Arctic Operations Centre
- DGzRS training ship
- Brazilian Navy
- · Brazilian submarines
- tkms

#### 10/2025 October

#### AD: 09/09/25 CD: 16/09/25 PD: 01/10/25

- Protection of critical maritime infrastructure
- Naval arsenal modus suivendi of the navv
- Status of drones MFIg RESET
- Aircraft carrier
- The Kerloque Drama
- Bundespolizei Sea

#### 11/2025 November

#### AD: 14/10/25 CD: 17/10/25 PD: 03/11/25

- Hypersonic FK defence
- Testing torpedo MU90
- Defence research vessel
- GNYK
- Kritis
- African Navies

#### 12/2025 December

#### AD: 11/11/25 CD: 18/11/25 PD: 01/12/25

- The new Marine Tactics Center
- Naval Medical Institute (Schifffahrtmedizinisches Institut der Marine (SchiffMedInstM))
- How is the multi-crew concept proving?
- Incoming SEA TIGER
- US Navv
- PLAN



Size	Printing area in mm	Trim in mm*	Price in €, 4c • MF	Price in US\$, 4c • MF
2/1 page			8.280,-	9,190
1/1 page	176 x 257	210 x 297	4.570,-	5,080
2/3 vertical 2/3 horizontal	115 x 257 176 x 170	135 x 297 210 x 190	3.940,-	4,370
1/2 vertical 1/2 horizontal	85 x 257 176 x 126	106 x 297 210 x 150	3.180,-	3,530
1/3 vertical 1/3 horizontal	55 x 257 176 x 80	72 x 297 210 x 99	2.600,-	2,880
1/4 vertical 1/4 horizontal	85 x 126 176 x 60		2.040,-	2,260
Cover positions				
Inside front			5.100 ,-	5,660
Outside back			6.130 ,-	6,800
Marketing Report				
per 1/1 page		210 x 297	4,460	4,950

# **Important Information**

#### **Frequency discounts:**

3 ads and more6 ads and more5%

#### Marketing Report (MR):

Please send material to the publisher <u>at least 3</u> days before advertising copy deadline.

#### Size MR:

approx. 4.000 characters (incl. blank spaces) and a high-resolution picture

# **Submission of advertising materials:** anzeigen@mittler-report.de

Please see p. 12 for your **points of contact** on all questions **regarding advertising**.

All rates + VAT, where applicable

Applies for colours according to European scale. Surcharge for special colours: € 1,100 / US\$ 1,422

<sup>\*</sup> Add 3 mm trimming edge on each edge

# **Technical Details**



Magazine size: 210 mm width, 297 mm height

**Binding method:** Saddle Stitch (MF)

**Printing method:** Offset

**Copy material:** Digital advertising copy as print-

optimised PDF.

Other file formats on request.

**General Conditions:** File size corresponds to ad size, CMYK-

colour defintion, non standard colours upon consultation. Submit reference hard copy if possible, for colour print, colour proof or draft print-out.

Advertising copy submission by email:

anzeigen@mittler-report.de

Slight deviations of the tonal value might occur due to normal  $\,$ 

tolerances in the offset printing process.

Bleed ads or over-run of print area:

No extra charges.

Ad closing, submission and cancellation deadline:

See timetable of the respective publication.

**Specific technical versions:** 

Details or individual offers on request. Further colour options on request.

# **Advertising Sizes Details**

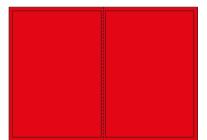


Trimming edge for bleed advertisments:

### add 3 mm on each side

**S:** Printing Area **A:** Trim Sizes

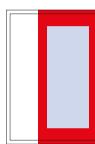
Sizes: Width by Height in mm



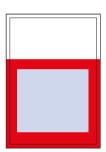
2/1 page A: 420 x 297 mm



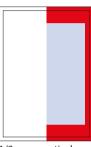
1/1 page S: 176 x 248 mm A: 210 x 297 mm



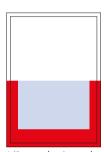
2/3 page vertical S: 115 x 257 mm A: 135 x 297 mm



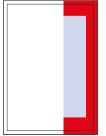
2/3 page horizontal S: 176 x 170 mm A: 210 x 190 mm



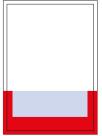
1/2 page vertical S: 85 x 257 mm A: 106 x 297 mm



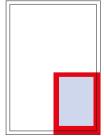
1/2 page horizontal S: 176 x 126 mm A: 210 x 150 mm



1/3 page vertical S: 55 x 257 mm A: 72 x 297 mm



1/3 page horizontal S: 176 x 80 mm A: 210 x 99 mm



1/4 page vertical S: 85 x 126 mm



1/4 page horizontal S: 176 x 60 mm

# www.marineforum.online: Product Information





Under the responsibility of the German Maritime Institute (DMI), **marineforum.online** is the German-language platform for maritime news from the areas of security policy, technology and armed forces. The website complements and assesses the topics dealt with in MarineForum, the trade magazine published ten times a year, providing information updates on a daily basis.

The unique interaction of the two publication channels contributes with expertise and discourse to the shaping of opinion among politicians, the armed forces and the maritime industry.

#### **User Numbers**

 Users:
 496,415

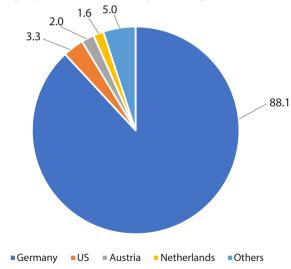
 Visits:
 748,920

 Pageviews:
 1,319,427

Date range: 01/09/2023-31/08/2024; according to Google Analytics

Therefore, **marineforum.online** reaches an average of **42,000 users, 62,000 visits** and **110,000 pageviews** per month.

# Geographical Breakdown (percentage):



Please see p. 12 for your **points of contact** on all questions **regarding advertising**.

# Digital Advertising: Sizes and Rates (ۥ\$)



# **Banner displays**

Term: 1 month

**Rotation:** During peak periods up to three different banners

may be rotated on a single position.

File submission: At least three working days prior to publication,

by email to: t.liebe@mittler-report.de

**Technical** JPEG, TIF or GIF, **details:** File size: 512 kB max.

### **Sponsored Content / Marketing Report**

Present your content in an editorial format on **www.marineforum.online**. Draw extra attention to your expert information to reinforce your classical advertising message.

#### **How it Works**

You provide the contents (text + images + video). We take care of the implementation. You will be provided your own online news post with teaser and photo on the homepage (www.marineforum.online) and below each news item in the "News" section. A link directs visitors to the landing page with your article. This page is provided for the duration of either two weeks or one month, following which your content still remains accessible on the site via the link.

Post (home page) and content (landing page) are designated "Sponsored Content".

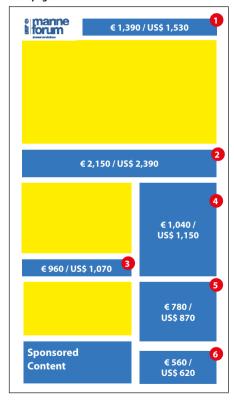
Term 2 weeks 1 month

€ 1,150 / € 1,740 US\$ 1,280 US\$ 1,930

# **MarineForum - Combined Offer Print/Digital**

For your booking in the print issue of MarineForum, we apply a discount of 25% on any additional online format (banner advertisements and sponsored content).

#### Start page



For optimal display on all devices, please send us your banners in the two different sizes mentioned.

1 Leaderboard Desktop/Tablet: 728 x 93 Pixel

> Mobile Devices: 400 x 200 Pixel

Wide Banner
Desktop/Tablet:
1.068 x 200 Pixel

Mobile Devices: 400 x 400 Pixel

3 Full Size Banner
Desktop/Tablet:
696 x 90 Pixel

Mobile Devices: 400 x 300 Pixel

4 Large Rectangle 325 x 500 Pixel

5 Medium Rectangle 325 x 250 Pixel

6 Small Rectangle

All prices plus statutory VAT.

# **Sponsorship Packages**



### **Admiral**

12 x Banner Ad (any size)

8 x Sponsored Content

1 x Company Portrait

Enhance your company's visibility on marineforum.online as an Admiral Sponsor for 12 months.

€ 17,360 / US\$ 19,260\*

# **Captain**

8 x Banner Ad (any size)

5 x Sponsored Content

1 x Company Portrait

Enhance your company's visibility on marineforum.online as an Captain Sponsor for 12 months.

€ 11,580 / US\$ 12,850\*

### **Lieutnant Commander**

5 x Banner Ad (any size)

3 x Sponsored Content

Enhance your company's visibility on marineforum.online as an Lieutnant Commander Sponsor for 12 months.

€ 6,940 / US\$ 8,020\*

Previous partners of the German Network of Maritime Competence can request special conditions from the publishing house.

<sup>\*</sup> No agency commissions are applicable to sponsorhip packages. All prices plus statutory VAT.

# **Points of Contact**



**Managing Director** 



**Peter Tamm** Phone: +49 (0)228-35008-70 info@mittler-report.de

# **Advertising Sales**



Stephen Barnard Phone: +49 (0)228-35008-86 s.barnard@mittler-report.de



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#### Office Hamburg



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### **Publishing Director**



Svlvia Fuhlisch Phone: +49-40-707080-250 s.fuhlisch@koehler-mittler.de

# Marketing



**Thomas Liebe** Phone: +49 (0)228-25900-350 t.liebe@mittler-report.de

# Service



**Karin Helmerath** Phone: +49 (0)228-25900-344 Phone: +49 (0)228-35008-80



**Renate Herrmanns** 



**Markus Wenzel** Phone +49 (0)40-707080 -226 k.helmerath@mittler-report.de r.herrmanns@mittler-report.de m.wenzel@mittler-report.de

Submission of advertising materials: anzeigen@mittler-report.de

# **Terms of Business**



- An advertising order for one or several advertisements, inserts or supplements shall be subject to the General Terms and Conditions of the publication contract and shall thus be considered to be an advertising legal entity.
- Advertising orders shall be satisfied within a period of one year following placement of an order. For combined advertisements, inserts and supplements, the basic rate shall be charged to each respective client.
- Discounts, as specified in the advertising rate card, shall apply only within one year after the appearance of the first advertisement.
- The client shall be entitled to increase the quantity of advertisements specified in the contract within the contractual period of the order.
- 5. If an order cannot be satisfied due to circumstances beyond the control of the publishing house, the client shall pay the difference between the granted and the appropriate discounted fee to the publishing house. This clause is made without prejudice to any further legal obligations. Such payment shall not be due, if the contract cannot be carried out by the publishing house due to force majeure.
- In calculating the price of an order, text line millimetres shall be converted into advertisement space millimetres.
- On the alteration of the advertising rates, new conditions shall enter into force immediately, unless the client and the publishing house agree otherwise.
- Unless given as a precondition for the placement of an order, the publishing house shall not guarantee advertisements, supplements or inserts appearing at certain places of the magazine.
- The publication of advertisements in the journalistic text portion shall be billed at the text portion rate. Text portion advertisements are defined as advertisements, which border on at least three sides with the text and not on other advertisements.
- Advertisements, which cannot be recognised as such by their design, shall be visibly marked with the word "advertisement" by the publishing house.
- 11. With the acceptance and examination of advertisement texts and illustrations, the publishing house shall exercise reasonable care as is customary in business. It shall not, however, be held liable for

- misleading information or deception provided by the client. The client is solely responsible for the legality of the advertisement, the supplement or the insert.
- 12. The publishing house reserves the right to reject advertising orders or individual telephone calls constituting a contract if the contents, the origin, or the technical form, following objective principles of the publishing house, do not comply with laws or official regulations or if the publishing is not considered just and reasonable by the publishing house.
- 13. Orders for supplements and inserts shall not be considered binding for the publishing house before the submission of an advertisement sample. The publishing house shall not accept supplements or inserts, which lead the reader to believe that, due to the format or layout, the supplement or insert is a component of the magazine. Supplements and inserts, which contain external advertisements, shall not be accepted.
- 14. Proofs shall only be supplied on explicit request. The exclusive responsibility for the correctness of the proofs returned to the publishing house shall rest with the client. If the proofs do not arrive at the publishing house before the appointed date, permission for the printing shall be considered as having been given.
- 15. The client is responsible for the timely submission of the advertising text and for the proper printing of documents for the supplement or inserts. The publishing house shall request immediate replacement for visibly unsuitable or damaged printed documents. When advertisement orders or alterations are forwarded by telephone, as well as in the case of errors due to to illegible writing, the publishing house shall not be held responsible for the corrected rendition. If the publishing house is not able to immediately recognize deficiencies in submitted documents, but then subsequently finds them during the printing process, the publisher shall not be held liable. This clause applies also to incorrect repeat advertisements, if the client does not point out the mistake before the printing of the next advertisement.
- 16. The publishing house shall guarantee the technically perfect rendition of the advertisement. In case of an illegible, faulty or incomplete printout of the advertisement the client may claim a payment reduction or a repeat printout, but only to the extent, that the objective of the advertisement was impaired. The publishing house will not accept any further liability beyond this clause. Complaints in respect of this clause are to be filed – except for non-

- obvious deficiencies within four weeks after receipt of billing and voucher.
- 17. Payments shall be strictly met within 14 days starting from invoice date. In the case of a payment delay, the publishing house shall be entitled to charge the default client interest of at least 2 % above the respective basic interest rate of the European Central Bank. In the case of payment delay the publishing house shall be entitled to postpone further processing of the client's current order until payment is made and shall be entitled to demand pre-payment for remaining orders.
- 18. On request the publishing house shall supply a voucher copy of the advertisement with the billing. Depending upon the kind and scope of the order, advertisement detail clips, voucher pages or complete magazine copies shall be supplied.
- Costs in respect of preparation of ordered printing documents as well as of changes demanded by the client, or for which he is responsible shall be borne by the client.
- 20. A decrease of circulation shall only affect the contract if the circulation declines more than 20 %. Further claims for compensation shall not be admissible if the publishing house informed the client about the decline of circulation such that the client was able to cancel the order before its appearance.
- 21. In the event of box number advertisements, the publishing house shall exercise reasonable care for the safe custody and timely forwarding of responses. Registered letters and express letters in response to box number advertisement shall only be forwarded by regular mail. The publishing house reserves the right to open incoming mail for inspection purposes in order to eliminate the misuse of the box number service. The publishing house shall not be obligated to forward offers of market targeting or product placement.
- The publishing house shall return printing documents to the client only on special request. Unless otherwise agreed, the obligatory period of retention shall end 3 months after expiration of the contract.
- 23. Place of performance and legal venue is Bonn.



# A Company of TAMMMEDIA

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www.magazine-the-european.com